

Meet our CEO:

Allen Carter



“Our company is new to the construction market but we are not new to construction.”

Q: What are your responsibilities?:

A:

- Strategic planning to reach company short-term and long-term goals
- Client relationships, business development and community engagement
- Budget reviews, construction estimating and final project costs
- Planning, procurement, scheduling, execution and profitability of construction projects
- Managing and overseeing the financial operations and making decisions based on the company’s financial stability
- Managing and overseeing the company’s overall advertising and marketing strategy
- OSHA safety compliance, company’s safety requirements and clients jobsite requirements
- Exceeding client’s expectation and ensuring projects are completed with high quality standards

Q: What are your top 3 goals for Carter Construction Partners?

A: 1) Creating and building new long-term client relationships 2) Recruiting new talent and industry professionals to join our team 3) Positively contribute to the construction industry and community

Q: What do you enjoy most about construction management?

A: Construction is a team-oriented industry. I enjoy working within the building environment from design phase, pre-construction, construction and closeout. I enjoy being able to complete a goal which yields measurable results.

Q: What do you consider your strengths?

A: Leading design, engineering and construction team with a team-oriented approach. Communication, construction budgeting and cost controls, problem solving, negotiating (creating a win-win) and relationship building.

Q: What expertise do you bring to this role?

A:

- Ground-up construction, tenant build-outs, renovation management within the following building type: Office, Retail, Warehouse, Distribution Centers, Cold Storage and Automation.
- Fifteen years of construction management experience. I have gained experience as a result of performing within several roles within construction industry such as Document control manager, Assistant Engineer, Project Engineer, Assistant Project manager, Project manager acting as Owner Representation and Project manager Building Construction-directly responsible and in-charge.
- Project experience within commercial and industrial sectors ranging from \$100k to \$1.2 billion.

Q: What are some career monumental projects you worked on?

A:

- ASRS Distribution Facility - 104,652 SF Distribution – Role Project Manager – Directly responsible **\$50 million** – Engineering Procurement Construction (EPC) Cold Storage
- Automated Fulfillment Center – 375,000 SF Distribution - Role Project Manager - Of specific scopes of work packages. **\$55 million** Cold Storage
- Plasma Treatment Facility - 1.2M SF, Distribution – Role Assistant Engineer- **\$1.2 billion**
- Aviation – Airport - 2.9M SF – Role Document Control Manager - **\$586 million**

Q: How does your expertise benefit the customer?

A: Provides our clients with opportunities to capitalize on knowledge of jobsite safety, communicating with transparency, accelerated schedules, building efficiency, project savings, building quality. Provides the customer with more confidence in the building process and final results.

Q: How do you like to spend free time?

A: A majority of my free time is spent with my 5-year-old son. He is full of fun and adventure. He keeps me busy.

Q: What are your hobbies?

A: I enjoy church, socializing, bowling, eating out, festivals, listening to entrepreneurial center podcasts, comedy and action movies, watching and playing team sports, exercising, traveling, self-improvement reading, biographies and history.

Q: Anything else you would like to share?

A: Our company is new to the construction market but we are not new to construction. My passion for construction has been tested by time. I grew up in this industry. Construction is all I have done professionally and I now have the privilege of starting my own company. I look forward to building our team, our reputation, our branding, our value to our clients in 2022.